

Unlocking the **Power** of Azure with



digital space



Microsoft



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Who is Digital Space?

As a UK leading secure, connected, cloud services partner we use our cloud expertise and knowledge to transform your digital services.

- A Microsoft Cloud Services Provider.
- A Multicloud Partner offering our customers Hybrid Cloud Solutions.
- Certified Architects & Engineers to help you adopt cloud services quicker whilst maximising the value of your investment.

Key Industries we work in

No matter the industry, Digital Space is committed to delivering tailored Microsoft Azure Cloud solutions and services that drive results and empower your business to thrive in the digital age. Here is a snapshot of the main industries we have delivered for:



**Manufacturing
& Construction**



**Public Sector &
Not For Profit**



**Financial &
Professional Services**



**Retail, Hospitality
& Leisure**

Our Approach

'Ahead in the Cloud'

At Digital Space, we prioritise swift and seamless cloud migration to enhance business agility, scalability, and security.

Once on the Cloud, we help you adapt and manage your business applications to reduce cost, increase innovation, and unleash the power of data and AI.

Benefits of Migrating to Azure

1. Scalability
2. Cost-Effective
3. Reliability
4. Security
5. Flexibility
6. Innovation
7. Community and Support
8. Integration and Ecosystem

Our Solutions

Migrations

Migrations to the cloud don't have to be overly complex. Choosing the right platform for your workloads is a key component to your cloud strategy and our expert team ensure we identify the right types of resources for your workloads whilst keeping control of costs.

Our Digital Space Cloud Centre of Excellence will help you with this transformation and provide guidance along the way. With workloads running in Azure, AWS and our own Private Data Centres, we will provide the best solution to meet your needs.

Our simple, yet powerful engagement model offers the following:

- **Discovery and Assessment:** We combine a consultative approach supported by tooling to delve deeply into your current architecture. Why do we do this? It provides a clearer view on workload readiness, rightsized costings and helps to build an Azure business case.
- **Planning Phase:** This combines what we learned about your business objectives to build a complete plan. This includes an architectural design, a migration map including application dependencies and a transition plan with anticipated costs. As Digital Space are a multi-cloud provider, we can select the best platform or cloud service mapped against your requirements.
- **Professional Service Delivery:** These expert teams help you with all aspects of your transformation including building your Azure infrastructure, connectivity requirements, workload migration and skills training and support transition.

Modernisation

Embracing the true value of Microsoft Azure can sometime feel overwhelming. From Platform as a Service to Microservices and everything in between, the landscape changes at a fast pace and ensuring you leverage the latest technology can mean the edge over your competitors. At Digital Space we help our customers identify, review, plan and test modern technology. Allow us to demystify your cloud!

Data Analytics & Artificial Intelligence

Being able to turn your data into actionable insights is more important than ever before. We believe that having quick access to up-to-date business insights is non-negotiable. That's why we help customers understand the true value of data by leveraging services like Dynamics 365, Power BI and Azure Data Analytics Services combining this with Azure AI services means you'll gain a greater understanding from your data.

Our Microsoft CoPilot expertise helps you securely deploy a first wave of Generative AI securely and focuses on the necessary data ingestion and data fidelity to ensure you augment the power of GenAI with your business data.

Accelerating your Cloud Journey – Go further, faster with Migration Funding

With multiple funding options available from Microsoft, it can be confusing to understand what's available and how to maximise value. Through our relationship with Microsoft, we can unlock this for you and simplify the process by applying for and even delivering the funded activity through our partner network.

Typically, funding covers the following key areas

- Customer Briefings and 1:1 workshops
- Security Assessments
- AI Assessments
- FastTrack
- Migration and Modernisation
- PoC environments

Allow Digital Space to maximise the speed of your Microsoft cloud adoption and drive ultimate value from your investment.

Managed Service

Managing a Microsoft Azure environment can be costly for organisations and often requires significant investment in internal skills and experience just to ensure it remains secure and performant.

How can Digital Space make a difference? By working with us, our customers gain access to teams of highly skilled professionals supported by market leading tooling. We act as an extension to your IT team freeing up your time and skills for you to concentrate on what matters most to your business.

With our Managed Service customer gain access to:

Expert Technical Support

- **24/7 Assistance:** Round-the-clock support resolving issues promptly, minimising downtime.
- **Tiered Support:** Expertise at different levels (L1, L2, L3) ensures effective support at an effective cost.
- **Change Management:** Support in managing the transition to Microsoft Azure/365, including communication strategies and change management planning.
- **Adoption of New Features:** Guidance on how to integrate and utilise new Microsoft Azure/365 features as they are released.
- **Server Management and Monitoring:** Management of Servers and monitoring to maximise availability.
- **Microsoft Server patching:** Ensure Microsoft Servers are up to date with patches and updates to deliver a consistently secure environment.
- **Network Management and Monitoring:** Management of all network devices and monitoring to protect availability.
- **Microsoft Secure Score Assessment:** Reporting on good practice and a security evaluation score.
- **Cost and Resource optimisation:** A FinOps service and tooling to ensure you squeeze maximum value out of your investment.

We will ensure your environment remains healthy while you focus on growing your business. Gain piece of mind with our Azure Managed Service.

Digital Space Funded Workshops

Cloud Discovery Lite

Cloud Discovery Lite assesses cloud readiness, identifies migration opportunities, and offers unbiased evaluations of technology choices.

Book a Cloud Discovery Lite workshop [here](#).

Cloud Discovery Lite gives you the following, personalised outputs, free of charge:

Cloud budget

Automated analysis of your infrastructure & forecast for Cloud running

Cloud benefits

Details the relevant business drivers in your organisation

Cloud Operating Model

Assesses cloud readiness for your business in terms of security, process, training & governance

Well Architecture Review

At Digital Space, we conduct a Well-Architected Review every 12-18 months for our customers and follow the Azure Well-Architected Framework to help identify and fix potential issues with their environment.

Operational Excellence	How you run your environment day to day and improve it over time
Security	How to make best use of Cloud services to protect your data and systems
Reliability	How to consistently run workloads in changing environments
Performance Efficiency	How to be efficient in running workloads now and as things change
Cost Optimization	How to ensure that you're getting good value
Sustainability	How to be efficient in using energy and reduce carbon emissions

FinOps Review

Digital Space sees FinOps as a journey where we help you to reduce costs, improve forecasts and control the monetary impact of your IT projects. On average, our Cloud Centre of Excellence team at Digital Space has helped businesses save 38% on their current IT expenditures with a FinOps Review.



Measurement and accountability (See)

- Implement account and tagging strategy
- Report and monitor cost and usage
- Allocate costs
- Measure efficiency/value KPIs



Cost optimisation (Save)

- Architect and design
- Eliminate cloud waste
- Choose the best purchase option
- Evolve with new cloud offerings



Planning and forecasting (Plan)

- Dynamic budgeting and forecasting
- Estimate workload costs
- Quantify cloud business value
- Integrate cloud IT financial management



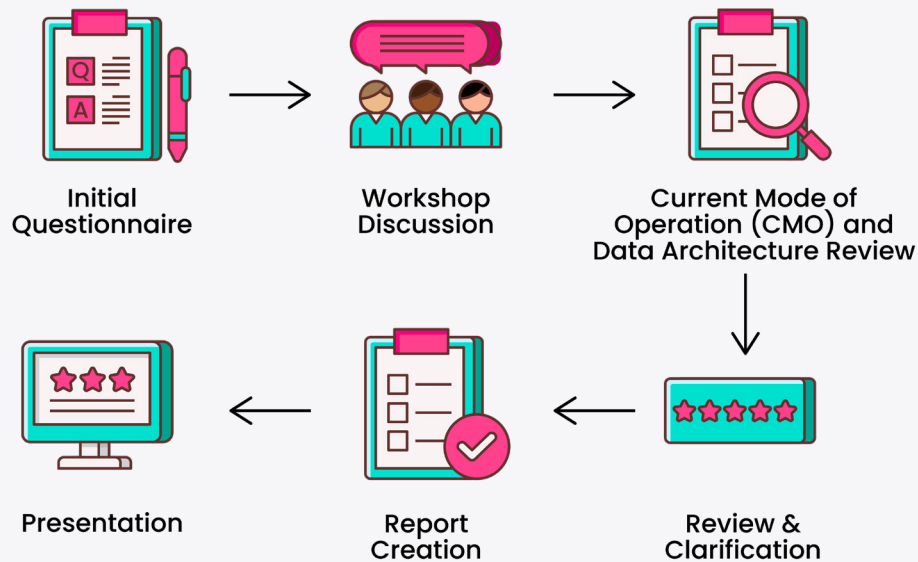
Cloud financial operations (Run)

- Executive sponsorship for a CFM function
- Align stakeholder understanding of cost
- Implement cloud guardrails
- Evolve process, automation, and tools

Artificial Intelligence Readiness Assessment

Is your business AI-Ready?


An AI readiness assessment evaluates an organisation's readiness for AI adoption. It covers infrastructure, data quality, culture, talent, and alignment. This assessment identifies strengths, weaknesses, and opportunities, guiding AI strategies, investments, and risk management. It ensures a smoother transition to leverage AI's transformative power for business objectives.



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