



## Success stories

# Digital Space deploys an effective AWS WorkSpace solution

As a high growth business, ASOS contracted Digital Space to help scale and evolve its IT infrastructure through the provision of fully managed services.

## Overview of PIB Group

PIB Group ('PIB') is a dynamic insurance intermediary group aiming to create a leading position in the provision of specialist insurance solutions across the UK market.

Founded in 2015, it is expanding rapidly through both organic growth and acquisition. To date, over 30 acquisitions have been made and the business has over 1400 employees across 40 plus locations.

## Provision of AWS WorkSpaces

Due to PIB's rapid and growing acquisition strategy, AWS WorkSpaces helps provide the insurance group with a consistent set of secure applications for its employees, across different devices and UK offices.

PIB selected AWS for its reliability, cost effectiveness and the range of services that it offers.

PIB chose Digital Space to take over the provision of AWS services due to its significant experience with WorkSpaces and delivering secure application hosting environments for central government. PIB wanted a partner that would grow with the business, be innovative in its use of technology, and proactive in reducing costs.

## The Challenge

PIB already had a number of different WorkSpaces images in use across 1,000 users and found it hard to upgrade desktops when new releases of software appeared.



In addition, issues with WorkSpaces were continually referred to experts and consequently took time to fix, during which the user could not work. Most importantly, every new acquisition resulted in an additional cost, as a new set of WorkSpaces had to be built.

## The Solution

Digital Space deployed a WorkSpaces portal a month after taking over the account. This enabled PIB's service desk to see WorkSpaces' performance and easily fix common issues.

A project was undertaken which replaced the old images with an application deployment system that would both keep the WorkSpaces applications up-to-date and would enable automated deployments. PIB is now able to automatically create WorkSpaces for newly acquired companies by simply adding the users to groups within its Active Directory.

## Seeing Success

The new solution brought excellent benefits for PIB. Because WorkSpace applications are

kept up-to-date, security, which is always an issue for financial services firms, can be more easily maintained and issues can be resolved rapidly. In addition, it is now very easy for PIB to add users and to control both the types of WorkSpaces that they have and the applications that are installed on them.

Moving forward, Digital Space is working with PIB to proactively manage the types of WorkSpaces in use, in order to keep costs as low as possible. Digital Space is also adding additional monitoring facilities to the WorkSpaces portal.

Barry Deevey, IT Director at the PIB Group, said:



**The Amazon WorkSpaces enabled us to deliver a consistent and secure experience across our many locations. Digital Space has built automations on top of Amazon's service that makes it easy to provision and manage new offices, so that we can grow rapidly.**



Digital Space delivers progressive digital solutions that enable organisations to transform at pace.

Focused on enabling change for our customers, we provide a connected, productive and secure platform to maximise data, improve workflow and accelerate growth.

## Get in touch

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